

For Fiscal Year 2019-20

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3010 Fees from Member Schools	\$830,000
3030 Interest on Bank Accounts	\$1,000
3040 Miscellaneous	\$500
3045 Rental Income	\$8,000
3060 Sale of School Publications	\$5,000
3061 Academic Awards	\$20,000
3065 Insurance Reimbursement - Districts - Paid by WIAA	\$0
3066 WOA Reimbursement - Operations	\$13,000
3070 State Tournament Income	\$2,555,000
3081 WIAA Clock Hours and Clinics	\$35,000
3084 Coaches School	\$65,000
3085 General In-service	\$20,000

DEVELOPMENT REVENUES

TOTAL REVENUES	\$4,667,000
Reserves Balancer	\$0
3077 Development Contributions	\$25,000
3076 Tournament Programs (Advertising and Sales)	\$111,500
3075 Corporate Sponsor	\$600,000
3074 Radio/TV	\$91,000
3073 Hall of Fame	\$2,000
3072 Merchandise/Vendor Sales	\$285,000
301 - Emerald City Kickoff Classic	\$0
3071 Special Events	

EXPENDITURES

EXECUTIVE BOARD

4040 Supplies, Materials	\$5,000
4271 Board Meetings/Travel	\$36,000
4470 National Federation Meetings	\$16,000

OPERATIONS

5001	Salaries, Executive Staff	\$683,000
5002	Salaries, Administrative Staff	\$245,000
5003	Salaries, Office Staff	\$187,500
5011	Salaries, Part-Time Employees	\$28,500
5012	Fact Finders	\$10,000
5013	1099 Contractual Fees	\$194,000
5021	Employment Security	\$15,000
5022	Workman's Comp	\$18,000
5023	Social Security	\$80,000
5024	Medical Benefits	\$225,500
5026	Retirement-Sick/Vac. Benefit	\$109,000
5028	Staff/Professional Development	\$7,500
5029	Staff In-service/Meetings	\$7,500
5030	Miscellaneous	\$5,000
5041	Supplies, Office	\$42,500
5042	Postage	\$42,500
5043	Technical Support	\$90,000
5063	Insurance - Auto, Property, Liability, D&O	\$201,500

5066 Contract Services	\$31,000
5067 Taxes/Tax Fees/Tax Prep.	\$13,500
5068 Annual Auditors Review	\$19,000
5069 Legal	\$30,000
5070 Staff Travel	\$41,500
5080 Capital Outlay	\$7,000
5133 Printing/Interscholastic	\$8,500
5134 Public Relations	\$7,000
5135 Discretionary/Emergency Fund	\$10,000
5450 National Federation Fees	\$2,500
5470 National Federation Meetings	\$20,000
BUILDING OPERATIONS	
5961 Office: Building Maintenance	\$21,500
5962 Office: Equipment Maintenance	\$6,500
5963 Office: Utilities	\$36,500
5964 Office: Telephone/Cable/Internet	\$32,000
5965 Office: Auto Lease/Maintenance	\$10,000
AFFILIATE ORGANIZATIONS	
6550 Athletic Administrators Grant	\$10,000
6650 Coaches Administrative Grant	\$3,000
6655 WOA Training Grant	\$5,000
CTATEMATOR ACTIVITIES	
7540 Trophies	\$50,000
7541 Scholastic Awards	\$15,000
7550 State Tournament Expenses	\$1,690,000
7560 Insurance – Catastrophic – State Events	\$29,000
7561 WIAA Tournament L&I	\$25,000
7570 "Just Play Fair!"	\$0
7580 Athletic Directors Workshop	\$7,500
7582 Coaches School	\$59,500
7583 General In-service	\$10,000
DEVEL ORMENT	
7861 Corporate Sponsor Fees	\$10,000
7862 Scholarships – LEAP/Title	\$10,000 \$22,000
7865 Special Events	\$22,000
701 - Emerald City Kickoff Classic	\$0
702 - Emerald City Volleyball Invite	\$3,500
7866 Hall of Fame	\$16,000
7867 Marketing and Promotions	\$10,000
7868 Radio/TV/Social Marketing	\$5,000
7870 Logo/Banner/Branding	\$10,000
7871 Community Relations/Outreach	\$13,000
7872 Tournament Programs	\$60,000
COMMITTEES 7671 Committee Meetings	\$30,000
7771 Winter Coalition/Assembly Meetings	\$23,000
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MEMBER SCHOOLS	400 000
7834 Publications - NFHS	\$65,000
RESERVE FUNDS / SPECIAL PROJECTS	
7880 WIAA Executive Director Transition	\$0

TOTAL EXPENDITURES

\$4,717,000